



Alliance for Batteries Technology, Training and Skills 2019-2023

#### **LUKAS FOLBRECHT**

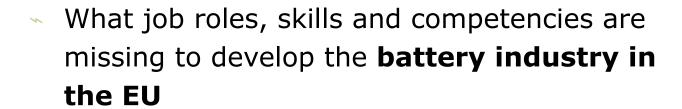
Czech Automotive Industry Association / Work Package leader



## What is **ALBATTS**?



**20 Partners in 4-year** (2019-2023) Erasmus+ funded project



How to address **re/upskilling**, update curricula, develop training materials, train-the-trainer **guidelines** etc.







































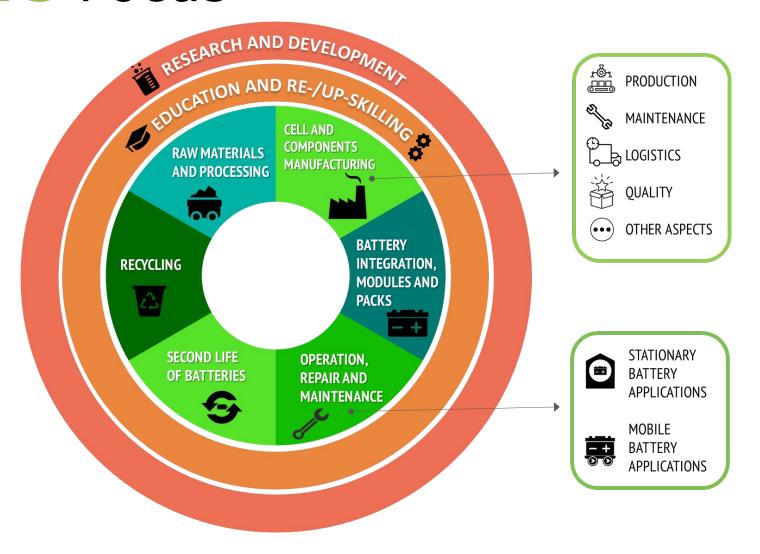






## **ALBATTS** Focus









## **ALBATTS** Work process



**Desk Research** 

Survey

口〉

Sectoral Intelligence

Workshops





#### To get involved with the **albatts** stakeholders group:

Stakeholder registration **here** 



#### Follow us on:

Web: <a href="https://www.project-albatts.eu">https://www.project-albatts.eu</a>

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## Thank you

#### Presenter

**Lukas Folbrecht** 

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# ELECTRIFICATION OF HEAVY DUTY TRUCKS

**SKILLS AND COMPETENCES** 

Markus Döhn

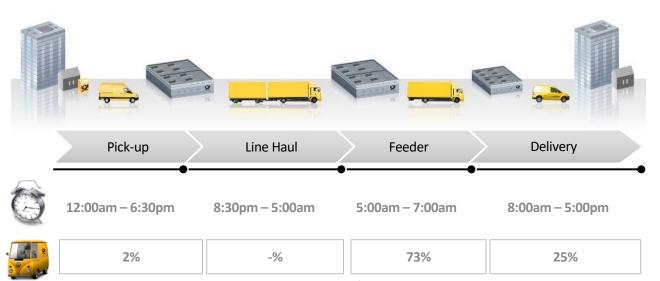
**Corporate Development – CleanOPS Technology Center** 

Deutsche Post DHL Group



## Emission free trucks will play an important role to decarbonize urban freight

Illustrative



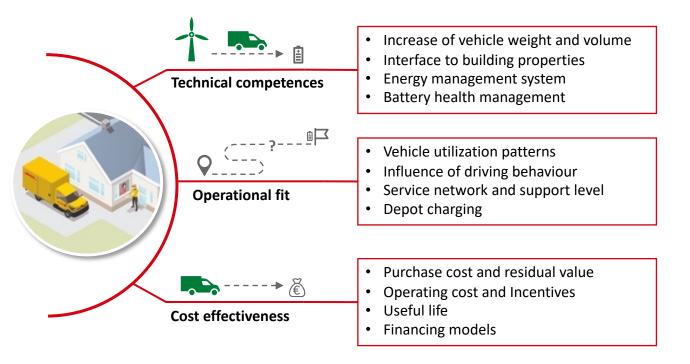




- ~11,000 owned or leased trucks deployed in global network
- DPDHL networks synchronised with small storage capacities
- 300 days of use per year require high reliability and contingency
- Highest potential for electrified trucks in Feeder transport and last-mile

Source: Deutsche Post DHL Group

## Deployment of electric trucks affect multiple company competencies and require a more holistic skill set









- Introduction of greener vehicles in urban freight is a business transition
- Operational feasibility should be investigated first
- Overnight depot charging require coherent energy management (peak load)
- Main challenge will be integration of various vehicle types into Building Energy Management

## Challenges using electric vehicles vary by use case. Vehicles are generally perceived positive by drivers

#### Electric Van 4,25 t (GER)



- Operated in Last-mile
- Volume and payload equal Diesel
- Decreasing damage and repair cost
- ! Charge up to 70 vehicle per depot

#### **Electric Truck 16t (UK)**



- Operated Last-mile and Regional
- Overnight charging at 22 kW AC
- High reliability and up-times
- ! Can not accommodate trailer

#### **Electric Truck 60t (SE)**



- Operated Regional and Linehaul
- Quiet, vibration free, high torque
- ! High Charging power (350 kW)
- ! High consumption amplitude

## A gradual conversion developing new skills will help businesses to gain experience and familiarize with Electric trucks

#### E-Trucks and Locations in **Europe** (by Nov 2022)



#### What challenges are we facing?

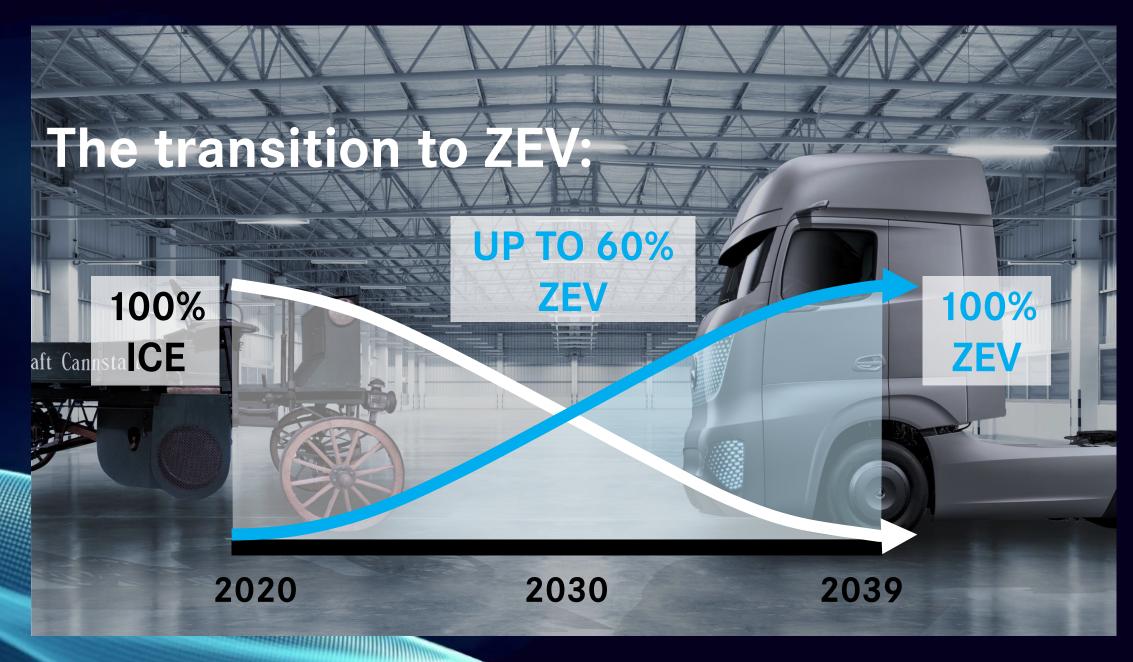
- High constraints with increasing charging power in depots
- Lack of commercial on-route charging
- Today, rather low battery autonomy
- Adaptions for winter / bad weather operations (Utilization)
- Financing models for small to medium transport partners (Leasing options)
- Necessary ramp-up in After Sales (return to operations)
- High lead-times on chassis, bodywork and grid connect upgrades



Source: 032 CleanOPS: Vans and Trucks collected from local fleet databases; CO2 Emissions from CREST 1) Line haul (LH) includes Regional traffic







## Duel strategy on the way to zero emission transportation

















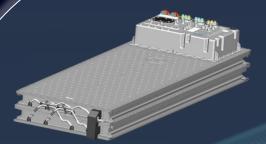
## Transformation needs new Competences in R&D





H2 - Tanks/ Fuel cell





HV components & Batterytechnology

## eConsulting as new competence in sales & marketing

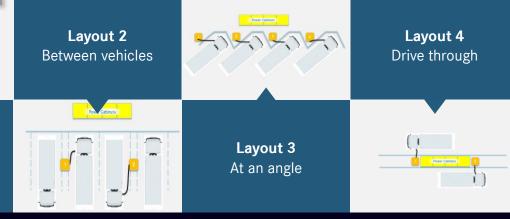
Layout 1

Out of the way



Use case analysis

#### **Charging Infrastructure**



## Transforming the After-Sales organisation

24/7 365 days



**Service & Maintenance for eTrucks** 



#### Avoiding break down w predictive maintenance



eTruck specific Driver Training

## Thank you





## **Basic Company Overview**

- ✓ Czechia Based R&D Company
- ✓ Established in 2007
- ✓ HQ and Production plant in Hulín
- √ 40 core employees
- √ 10 R&D workers
- ✓ Commercial and production background of PILANA Knives a.s. – the second world largest producer of industrial blades and knives (> 750 employees)
- ✓ BS EN ISO 9001:2015





## 2012 - Present: Industry Applications (B2B)



































Over 600 daily running systems carrying 60 MWh of lithium energy cells.

# ELECTRIFICATION OF HEAVY-DUTY VEHICLES: WHAT SKILLS AND COMPETENCIES WILL BE NEEDED?

**Battery Expert Perspective** 

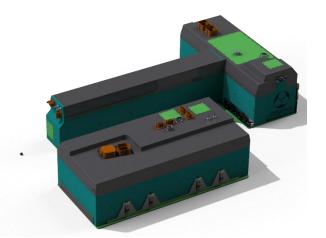


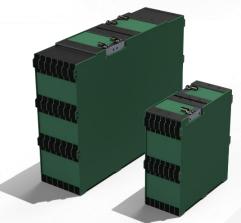






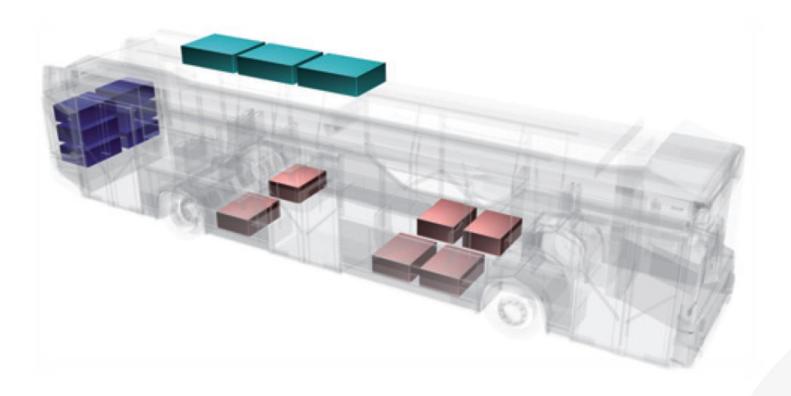








- **✓** SKILLS & COMPETENCES
  - ✓ BUSINESS
  - **✓ TECHNICAL**

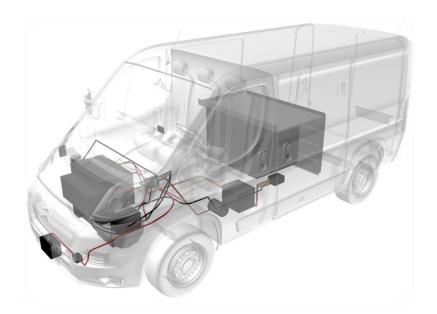




#### ✓ SKILLS & COMPETENCES

#### **✓** BUSINESS

- ✓ PROJECT/BATTERY ASSIGNMENT understand the application, cut costs, do not forget to include important options
- **✓** BOTTLE NECKS inform yourselves in order to anticipate possible problems in the project
- ✓ TIMING even turn-key battery system may be developed fast, yet expect any R&D project to be prone to delays
- ✓ PROJECT LEADERSHIP establish regular team meetings



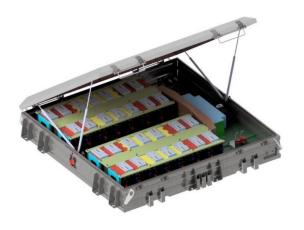


#### ✓ SKILLS & COMPETENCES

#### **✓ TECHNICAL**

- ✓ PROJECT LEADER(SHIP) on each side, crucial for steering multi-player projects which include development
- ✓ HW&SW DEVELOPMEMT having your own competence to enhance your flexibility
- ✓ HOMOLOGATION local partnership; improvise pre-test your product to know you pass
- ✓ AFTER-SALES english speaking; have them present during the testing phase to propose from-the-filed experience









## Thank You For Your Attention

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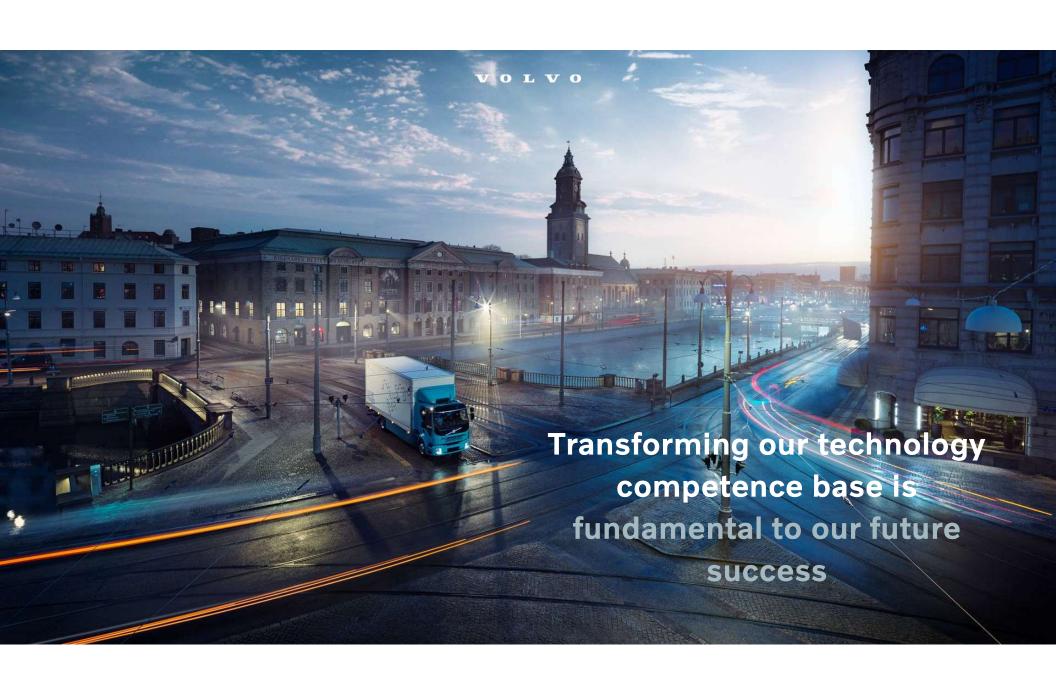


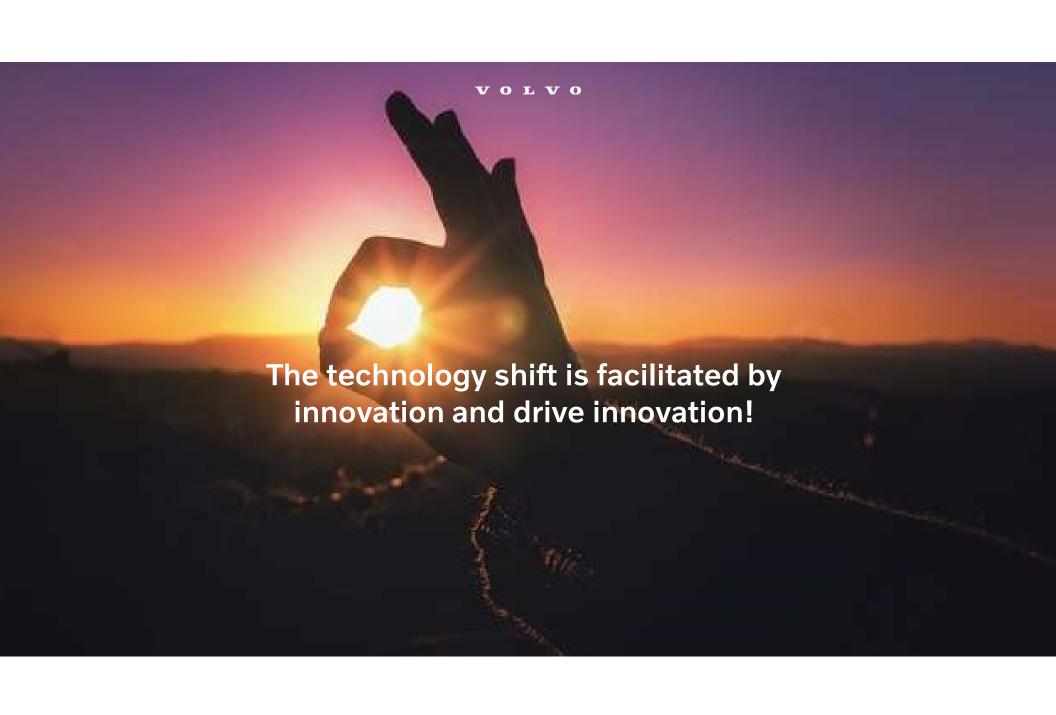
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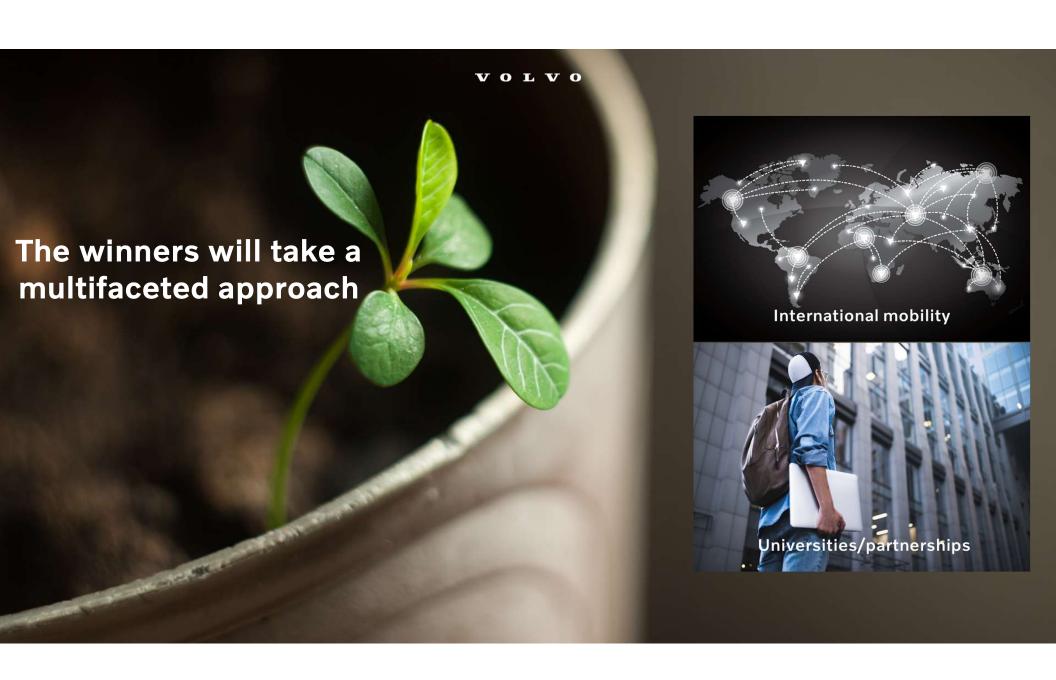












#### VOLVO

Skills boost and development



Digitisation of work



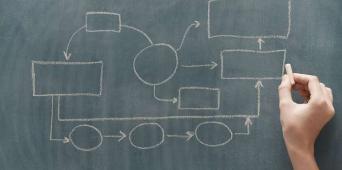
New way of working



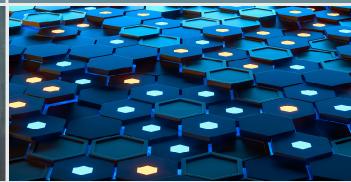
Innovation incubator



Multiple resourcing solutions



Footprint utilization



Volvo Group

